

Message Text

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46

ACTION NEA-10

INFO OCT-01 ISO-00 NEAE-00 AID-05 CIAE-00 COME-00 EB-07

FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02 OPIC-03

SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 NSC-05 SS-15

STR-04 CEA-01 L-03 H-02 DODE-00 PA-01 PRS-01 EUR-12

/097 W

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P R 260921Z NOV 75

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC PRIORITY 4181

INFO AMEMBASSY ALGIERS

AMEMBASSY BEIRUT BY POUCH

AMEMBASSY CAIRO

AMEMBASSY DAMASCUS

AMEMBASSY JIDDA

AMEMBASSY RABAT

AMEMBASSY TUNIS

AMEMBASSY ABU DHABI

AMEMBASSY DOHA

AMEMBASSY MANAMA

C O N F I D E N T I A L KUWAIT 4989

E.O. 11652: GDS

TAGS: ETRD, PFOR, KU

SUBJECT: ARAB BOYCOTT: KUWAIT

REF: STATE 278485

1. EMBASSY REGRETS WE CANNOT PROVIDE PRECISE INFORMATION IN EXACT FORMAT REQUESTED REFTEL. BY FAR LARGEST PORTION OF OUR BUSINESS OPPORTUNITY REPORTS ARE DEVOTED TO MAJOR PROJECTS (MP) RATHER THAN TRADITIONAL TRADE OPPORTUNITIES (TO). NORMALLY, WE LEARN OF MAJOR PROJECT LONG BEFORE IT IS FORMALLY ANNOUNCED. FOR MOST LARGE PROJECTS WE SUBMIT SEVERAL REPORTS
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AS PLANNING FOR PROJECT DEVELOPS SO THAT BY TIME IT IS

FORMALLY ANNOUNCED IT IS WELL KNOWN AT LEAST TO DEPARTMENT AND COMMERCE. THEREFORE, WE DO NOT OFTEN REPORT TEXTS OF TENDER NOTICES. AS A RESULT WE DO NOT HAVE A FULL RECORD OF SPECIFIC BOYCOTT LANGUAGE USED IN EACH TENDER. NEVERTHELESS, FOLLOWING INFO PROVIDED WITH HOPE IT WILL BE HELPFUL.

2. DURING REPRESENTATIVE SIX MONTH PERIOD, JANUARY 1-JUNE 30, 1975, WE REPORTED ON 23 MAJOR PROJECT OPPORTUNITIES WORTH APPROXIMATELY \$50 BILLION. THIS DOES NOT RPT NOT INCLUDE OPPORTUNITIES INHERENT IN KUWAITI MILITARY, INVESTMENT OR AID PROGRAMS. WE ALSO REPORTED ON 10 ROUTINE TOS WORTH APPROXIMATELY \$1 MILLION.

3. ON INTERNATIONAL CONSTRUCTION TENDERS IT IS NORMAL FOR LANGUAGE SUCH AS THE FOLLOWING TO APPEAR IN TENDER: QUOTE: A CERTIFICATE FROM THE "BOYCOTT OF ISRAEL" BUREAU IN KUWAIT TESTIFYING THAT THE COMPANY HAS HAD NO ACTIVITIES IN ISRAEL AND THAT IT HAD RECEIVED NO WARNINGS IN THIS REGARD. UNQUOTE.

4. ON IMPORTS THERE ARE CERTIFICATE-OF-ORIGIN REQUIREMENTS AND THE FOLLOWING INFORMATION MUST BE PROVIDED: THE CERTIFICATES OF ORIGIN MUST: (A) BE DULY CERTIFIED BY A CHAMBER OF COMMERCE AND INDUSTRY OF THE EXPORTING COUNTRY, (B) CONTAIN THE FULL NAME OF THE MANUFACTURING PLANT OR PRODUCER AS WELL AS FREIGHT FORWARDER, (C) SHOW TRANSPORTATION MEANS, (D) SHOW THAT THE GOODS ARE NOT OF ISRAEL ORIGIN, AND THAT THEY DO NOT CONTAIN ANY MATERIAL MADE OR IMPORTED FROM ISRAEL, (E) SHOW THAT THE GOODS, IF OF GERMAN ORIGIN, DO NOT CONSTITUTE A PART OF THE GERMAN REPARATIONS AGREEMENT TO ISRAEL.

5. IN GENERAL BOTH FOR GOVERNMENT AND PRIVATE BUSINESS TRANSACTIONS:

--EXPORTS TO KUWAIT MUST BE ACCOMPANIED BY LETTERS FROM THE ARAB-AMERICAN CHAMBER OF COMMERCE CERTIFYING THAT THE GOODS ARE NOT OF ISRAELI ORIGIN.

--LETTERS OF CREDIT ISSUED IN KUWAIT CONTAIN SPECIFIC CLAUSES
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REFERRING TO THE BOYCOTT.

--CONSULTANTS REGISTERING AT THE PLANNING BOARD HAVE TO QUALIFY UNDER CONDITIONS WHICH INCLUDE LANGUAGE REFERRING TO THE BOYCOTT.

--CONTRACTORS BIDDING ON CONSTRUCTION PROJECTS MUST ALSO SUBMIT CERTIFICATION FROM THE BOYCOTT OF ISRAEL BUREAU AS

PART OF THE PREQUALIFICATION REQUIREMENTS.

--COMMERCIAL AGENCIES IN KUWAIT MUST CERTIFY THAT THEY ARE
NOT DEALING IN GOODS OF ISRAELI ORIGIN OR WHICH HAVE PARTS
MANUFACTURED IN ISRAEL.

--SHIPS WHICH CALL AT ISRAELI PORTS ARE BOYCOTTED AND, OF
COURSE, THIS MEANS THAT EXPORTERS MUST CHOOSE TO SHIP ON
CERTAIN VESSELS.
STOLTZFUS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: RACIAL DISCRIMINATION, BOYCOTTS, FOREIGN INVESTMENTS, FOREIGN TRADE
Control Number: n/a
Copy: SINGLE
Draft Date: 26 NOV 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975KUWAIT04989
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750411-1030
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t1975118/aaaaaghq.tel
Line Count: 125
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 75 STATE 278485
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 29 JUL 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 JUL 2003 by ShawDG>; APPROVED <24 NOV 2003 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ARAB BOYCOTT: KUWAIT
TAGS: ETRD, PFOR, KU
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006